

**IMPORTERS' QUESTIONNAIRE**  
**STAINLESS STEEL BAR FROM BRAZIL, INDIA, JAPAN, AND SPAIN**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**

Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than August 17, 2006**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review investigations concerning stainless steel bar from Brazil, India, Japan, and Spain (inv. Nos. 731-TA-678, 679, 681, and 682 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip code \_\_\_\_\_

World Wide Web address \_\_\_\_\_

Has your firm imported stainless steel bar (as defined in the instruction booklet) from any country at any time since January 1, 2000?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( )  
\_\_\_\_\_  
*Phone*

( )  
\_\_\_\_\_  
*Fax*

\_\_\_\_\_  
*Email address*

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 25 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

- I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

- I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

- I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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- I-3. Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

- I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing stainless steel bar from Brazil, India, Japan, or Spain into the United States or which are engaged in exporting stainless steel bar from Brazil, India, Japan, or Spain to the United States?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL QUESTIONS--Continued**

- I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing stainless steel bar from countries other than Brazil, India, Japan, or Spain into the United States or which are engaged in exporting stainless steel bar from countries other than Brazil, India, Japan, or Spain to the United States?

☐ No ☐ Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

- I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of stainless steel bar?

☐ No ☐ Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

- I-7. Please indicate the nature of your firm's importing operations on stainless steel bar. More than one answer may be applicable.

☐ Importer of record ☐ Takes title to the imported product(s)  
☐ Consignee of the imported product(s) ☐ Customs broker or freight forwarder

- I-8. If your firm is an importer of record of stainless steel bar but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_  
\_\_\_\_\_

- I-9. Please indicate whether your firm enters stainless steel bar into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones ☐ No ☐ Yes--list location(s):

\_\_\_\_\_

Bonded warehouses ☐ No ☐ Yes--list location(s):

\_\_\_\_\_

**PART I.--GENERAL QUESTIONS--Continued**

I-10. Please indicate whether your firm imports stainless steel bar under the TIB (temporary importation under bond) program.

☐ No ☐ Yes

I-11. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for stainless steel bar?

☐ No ☐ Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

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I-12. To your knowledge, have the products subject to this review been the subject of any other import relief investigations in the United States or in any other countries?

☐ No ☐ Yes--Please specify.

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**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Christopher Cassise (202-708-5408; [chris.cassise@usitc.gov](mailto:chris.cassise@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of stainless steel bar since January 1, 2000?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes.

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**PART II--TRADE AND RELATED INFORMATION--Continued**

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of stainless steel bar in the future?

☐ No

☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of stainless steel bar in the future if the antidumping duty orders on stainless steel bar from Brazil, India, Japan, or Spain were to be revoked?

☐ No

☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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II-5. Has your firm imported or arranged for the importation of stainless steel bar from Brazil, India, Japan, or Spain for delivery after June 30, 2006?

☐ No

☐ Yes--Indicate when such orders are to be delivered, the quantities involved, and the country of origin of the imports.

Country of origin of imports	Quantity ( <i>short tons</i> )	Date of delivery

II-6. If your firm also produces stainless steel bar in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7a. **IMPORTS BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of stainless steel bar imported by your firm during 2000-2005. (See definitions in the instruction booklet.) **Report separately for each country listed below and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

☐ Brazil ☐ India ☐ India (Viraj Group) ☐ Japan ☐ Spain ☐ All other sources combined<sup>1</sup>

<b>(Quantity in short tons, value in \$1,000)</b>						
<b>Item</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>	<b>2004</b>	<b>2005</b>
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)						
<b>IMPORTS:<sup>2</sup></b>						
Quantity of imports						
Value of imports						
<b>U.S. SHIPMENTS:</b>						
<b>Commercial shipments:</b>						
Quantity of commercial shipments						
Value of commercial shipments						
<b>Internal consumption/company transfers:</b>						
Quantity of internal consumption/transfers						
Value <sup>3</sup> of internal consumption/transfers						
<b>EXPORT SHIPMENTS:<sup>4</sup></b>						
Quantity of export shipments						
Value of export shipments						
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> (quantity)						
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)						
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)						
<sup>1</sup> Please identify these sources: _____						
<sup>2</sup> Please identify the foreign producers, if known: _____						
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000-2005 below: _____ _____						
<sup>4</sup> Identify your principal export markets: _____						
<sup>5</sup> <b>Reconciliation of data</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7b. **IMPORTS BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of stainless steel bar imported by your firm during the specified January-June periods. (See definitions in the instruction booklet.) **Report separately for each country listed below and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

☐ Brazil ☐ India ☐ India (Viraj Group) ☐ Japan ☐ Spain ☐ All other sources combined<sup>1</sup>

<b>(Quantity in short tons, value in \$1,000)</b>		
<b>Item</b>	<b>January-June 2005</b>	<b>January-June 2006</b>
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)		
<b>IMPORTS:<sup>2</sup></b>		
Quantity of imports		
Value of imports		
<b>U.S. SHIPMENTS:</b>		
<b>Commercial shipments:</b>		
Quantity of commercial shipments		
Value of commercial shipments		
<b>Internal consumption/company transfers:</b>		
Quantity of internal consumption/transfers		
Value <sup>3</sup> of internal consumption/transfers		
<b>EXPORT SHIPMENTS:<sup>4</sup></b>		
Quantity of export shipments		
Value of export shipments		
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> (quantity)		
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)		
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)		
<sup>1</sup> Please identify these sources: _____		
<sup>2</sup> Please identify the foreign producers, if known: _____		
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January-June 2005 and 2006 below: _____		
<sup>4</sup> Identify your principal export markets: _____		
<sup>5</sup> <b>Reconciliation of data</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____		

**PART II.--TRADE AND RELATED INFORMATION--Continued**

- II-8. Describe the significance of the existing antidumping duty orders covering imports of stainless steel bar from Brazil, India, Japan, or Spain in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

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- II-9. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of stainless steel bar in the future if the antidumping duty orders on stainless steel bar from Brazil, India, Japan, or Spain were to be revoked?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

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- II-10. **Channels of distribution.**—Report your firm's U.S. shipments (including commercial shipments, internal consumption, and transfers to related firms) of stainless steel bar produced in your U.S. establishment(s) during 2005 to service centers/distributors, mill depots, cold-finishers, and end-users. (see definitions of purchasers in the instructions.) Do not double count hot-finished stainless steel bar that your firm consumed to produce cold-finished stainless steel bar.

(Quantity in short tons)							
U.S. shipments of stainless steel bar made in 2005 to—							
Service centers/distributors		Mill depots		Cold-finishers		End-users (which includes your firm's internal consumption)	
Related	Unrelated	Related	Unrelated	Related	Unrelated	Related	Unrelated
U.S. shipments of imports in 2005 of stainless steel bar imported from <u>Brazil</u> —							
U.S. shipments of imports in 2005 of stainless steel bar imported from <u>India (excluding Viraj Group)</u> —							
U.S. shipments of imports in 2005 of stainless steel bar imported from <u>Japan</u> —							
U.S. shipments of imports in 2005 of stainless steel bar imported from <u>Spain</u> —							
Reconciliation of data.—Please note that the quantities reported above for unrelated shipments should equal commercial shipments as reported in question II-7a and the quantities reported above for related shipments should equal internal consumption and transfers to related firms as reported for 2005 in question II-7a.							



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-11. **Shipments by product and grade.**—As requested below, report your firm's U.S. shipments during 2005 of hot-finished stainless steel bar and cold-finished stainless steel bar imported by your firm. **Report separately for each country listed below. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

☐ Brazil      ☐ India (excluding Viraj Group)      ☐ Japan      ☐ Spain

Estimated U.S. shipments of imports made in 2005 of—						
	Hot-finished SSB		Cold-finished SSB		Total SSB	
	<i>Quantity</i>	<i>Value</i>	<i>Quantity</i>	<i>Value</i>	<i>Quantity</i>	<i>Value</i>
<i>(Quantity in short tons, value in \$1,000)</i>						
Grade 303						
Grade 304/304L						
Grade 316/316L						
Grade 410						
Grade 416						
Grade 630 (17-4)						
Other						
<b>Total</b>						
Reconciliation of data.—Please note that total stainless steel bar reported above should equal the total of the <i>commercial shipments, international consumption, and transfers to related firms</i> of all stainless steel bar as reported for 2005 in question II-7a.						

**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Steve Trost (202-205-3220).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No. E-mail address

**Section III-A.--PRICE DATA**

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2000-June 2006. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits. Do not report data on products produced by the Viraj Group of India.

**Product 1.—Stainless steel bar, grade AISI 303, 0.500 inch in diameter, annealed, cold-drawn, of round shape.**

**Product 2.—Stainless steel bar, grade AISI 303, 0.750 inch in diameter, cold-finished, from annealed wire rod coil, cut-to-length, straightened, of round shape.**

**Product 3.—Stainless steel bar, grade AISI 304/304L, 0.500 inch in diameter, cold-finished, from annealed wire rod coil, uncoiled, straightened, of round shape.**

**Product 4.—Stainless steel bar, grade AISI 304/304L, 1.000 inch in diameter, annealed, cold-finished, of round shape.**

**Product 5.—Stainless steel bar, grade AISI 316/316L, 2.500 inches in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.**

**Product 6.—Stainless steel bar, grade AISI T416, 1.000 inch in diameter, annealed, cold-finished, of round shape.**

**Product 7.—Stainless steel bar, grade AISI 304/304L, 3.500 inches in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.**

**Product 8.—Stainless steel bar, grade AISI 304/304L, 2.000 inches in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.**

**Product 9.—Stainless steel bar, grade AISI 303, 0.500 inch hexagonal shape (measured across flats), annealed, cold-drawn.**

**Product 10.—Stainless steel bar, grade 630 (17-4) 2.5 inch in diameter, annealed, cold-finished (smooth turned, peeled and polished, or centerless ground), of round shape.**

**COPY THE FOLLOWING PAGE AS NECESSARY.** Complete a separate page for each subject country from which you import and for each of the specified products imported and sold by your firm. Indicate in the space provided the country and product for which pricing is reported.

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-A.--PRICE DATA--Continued**

Product (check one):    ☐ 1    ☐ 2    ☐ 3    ☐ 4    ☐ 5    ☐ 6    ☐ 7    ☐ 8    ☐ 9    ☐ 10    Country: \_\_\_\_\_

(Quantity in short tons, value in dollars)		
Period of shipment	Quantity	Value <sup>1</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2004:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2005:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2006:</b>		
January-March		
April-June		
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:   		

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

III-B-1. Please describe how your firm determines the prices that it charges for sales of stainless steel bar (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm's typical sales terms for stainless steel bar imported from Brazil, India, Japan, and/or Spain (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what share of your firm's sales of its stainless steel bar imported from Brazil, India (excluding Viraj Group), Japan, and/or Spain in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) Can prices be renegotiated during the contract period? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

**PART III.--PRICING AND MARKET FACTORS--Continued****Section III-B.--PRICE-RELATED QUESTIONS**

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) Can prices be renegotiated during the contract period? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of stainless steel bar?

Source	Share of 2005 sales	Lead time
From inventory		
Produced to order		
<b>Total</b>	<b>100%</b>	

III-B-8. (a) What is the approximate percentage of the total delivered cost of stainless steel bar that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_\_ or purchaser \_\_\_\_\_ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? \_\_\_\_\_ percent. 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

III-B-9. What is the geographic market area in the United States served by your firm's stainless steel bar?

☐ Northeast    ☐ Mid-Atlantic    ☐ Midwest    ☐ Southeast  
☐ Southwest    ☐ Rocky Mountains    ☐ West Coast    ☐ Northwest  
☐ National    ☐ Other (describe) \_\_\_\_\_

III-B-10. Describe the end uses of the stainless steel bar that you import from Brazil, India, Japan, and/or Spain. For each end-use product, what percentage of the total cost is accounted for by stainless steel bar?

<u>End use</u>	<u>Share of total cost accounted for by stainless steel bar (percent)</u>
_____	_____
_____	_____
_____	_____

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

III-B-11. Have there been any changes in the end uses of stainless steel bar since January 1, 2000?

☐ No ☐ Yes--Please describe.

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III-B-12. Do you anticipate any changes in terms of the end uses of stainless steel bar in the future?

☐ No ☐ Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-13. (a) Please list in order of importance any products that may be substituted for stainless steel bar.

(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

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(c) Have changes in the prices of these products affected the price for stainless steel bar?

☐ No ☐ Yes--To what degree do changes in their prices affect the price for stainless steel bar? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of stainless steel bar or final end use?

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III-B-14. Have there been any changes in the number or types of products that can be substituted for stainless steel bar since January 1, 2000?

☐ No ☐ Yes--Please explain.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

III-B-15. Do you anticipate any changes in terms of the substitutability of other products for stainless steel bar in the future?

☐ No

☐ Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-16. (a) To what extent have changes in the prices of raw materials affected your firm's selling prices for stainless steel bar during January 2000-June 2006? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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(b) Please indicate the extent to which your firm employs raw material, fuel, or energy surcharges, including the time period(s) employed and the raw material, fuel, and energy inputs covered.

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III-B-17. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced stainless steel bar in the U.S. market since January 1, 2000?

☐ No

☐ Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

III-B-18. (a) Do you anticipate any changes in terms of the availability of stainless steel bar imported from Brazil, India, Japan, and/or Spain in the U.S. market in the future?

☐ Increase

☐ No Change

☐ Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-19. Has the availability of NONSUBJECT imported stainless steel bar changed since January 1, 2000?

☐ No

☐ Yes--Please explain.

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III-B-20. Describe how easily your firm can shift its sales of stainless steel bar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting stainless steel bar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-21. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of stainless steel bar since January 1, 2000?

☐ No

☐ Yes--Please describe and quantify if possible.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

- III-B-22. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of stainless steel bar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

☐ No ☐ Yes--Please identify, including the time period.

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- III-B-23. How has demand within the United States (and outside the United States, if known) for stainless steel bar changed since January 1, 2000?

☐ Increased ☐ Unchanged ☐ Decreased

☐ Other (describe) \_\_\_\_\_

What were the principal factors affecting changes in demand?

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- III-B-24. Do you anticipate any future changes in stainless steel bar demand in the United States and, if known, the rest of the world?

☐ No ☐ Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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- III-B-25. Please compare market prices of stainless steel bar in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

III-B-26. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss stainless steel bar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, India, Japan, and Spain and (3) the world as a whole. Of particular interest is such data from January 1, 2000 to the present and forecasts for the future.

III-B-27. Are your exports of stainless steel bar subject to any tariff or non-tariff barriers to trade in other countries?

☐ No

☐ Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since January 1, 2000, or that are expected to occur in the future.

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III-B-28. Does your firm sell stainless steel bar over the internet?

☐ No

☐ Yes--Please describe, noting the estimated percentage of your firm's total sales of stainless steel bar in 2005 accounted for by internet sales.

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